

***Supplemental
Lost Profits Report***

POWERWEB, INC.

May 27, 2004

***Prepared by
Constantinos Gus Pappas, CPA***

PAPPAS AND COMPANY

CERTIFIED PUBLIC ACCOUNTANTS, LLC

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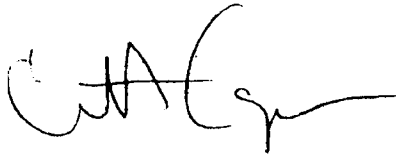
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We have reviewed the expert report of Dr. Rosenzweig, which disputes certain of the assumptions and methodologies in our report dated March 31, 2004. The vast majority of Dr. Rosenzweig's criticisms are unfounded either because he assumed facts that we believe to be incorrect or misunderstood the methods presented. However, a few of his comments were reasonable and have caused us to clarify or refine our opinion as follows:

- a. The recent inclusion of Chicago ISO into the PJM ISO caused us to remove the annual license fee of \$175,000 for the years 2004 to 2009.
- b. The amount of the monthly access fee per meter, which was referred to in the original report as a hosting fee, is correct as stated. This fee is comprised of a \$75 hosting fee, a \$50 server fee and a \$25 meter fee, totaling of \$150 per meter that was online.
- c. We have revised the method of calculating a penetration rate for energy management customers of NewEnergy. We began by using NewEnergy's actual customers numbers and ramping them up based on an EIM Study conducted by Baltimore Gas and Electric. The ramp up would have been 35%, 42% and 49% by the end of the third year. The reason we used this study is due to the similarity of the accounts in the study to the types of accounts NewEnergy would go after.
- d. As in the original report the numbers of meters by ISO for load management customers (the penetration rates) were calculated and supplied to us by the Brattle Group. In addition, the Brattle Group provided us with load management customers of NewEnergy based on Dr. Rosenzweig's exhibit MBR-3. We preformed calculations using both sets of data and provided these calculations to the Brattle Group.
- e. The original calculation of damages from lost contracts used NewEnergy's penetration rates on meters for load management and an expected number of energy management customers as applied to the customer base of each utility that awarded a contract. We shifted this calculation to mirror Powerweb's experience under its current contracts. That resulted in the omission of load management profits because of the penetration rate of customers in this area is not yet well established.
- f. The penetration rate for energy management customers is the rate of penetration of all commercial and industrial customers that Powerweb presently encounters with its contracts.
- g. The 13 contracts represent contracts that Powerweb lost to either Silicon Energy or RETX.

- h. From the 13, we omitted one contract where we could not sufficiently verify the size and scope of the contract and one contract where the size and scope differed from what we had assumed would be a Powerweb contract.
- i. Although, with the exception of the removal of the license fee for Chicago after 2003, Dr. Peter Fox-Penner shows these changes in his Revised Table 11 that includes all of NewEnergy's representations. Dr. Peter Fox-Penner shows them there for the convenience of present value calculations but are not dependent on MBR3.

Accordingly, our revised calculations result in \$109,527,917.00 in lost profits to Powerweb in the areas listed in my report. We have not adjusted for any tax consequences or the effect of the time value of money, those adjustments were made by the Brattle Group and are presented in their supplemental report. Our revised calculations are set forth in the attached exhibits.

A handwritten signature in black ink, appearing to read 'Gus Pappas', with a stylized flourish extending to the right.

Constantinos Gus Pappas, CPA
Pappas and Company
Certified Public Accountants, LLC

May 27, 2004

Powerweb Technologies

Breakdown by Year

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	Totals
NewEnergy Load Management	\$1,922,841.00	\$1,393,254.00	\$1,282,947.00	\$1,235,994.00	\$1,065,917.00	\$1,086,013.00	\$1,089,140.00	\$1,095,105.00	\$1,103,792.00	\$1,111,784.00	\$12,386,787.00
NewEnergy Energy Management	\$1,553,400.00	\$1,466,100.00	\$3,519,000.00	\$3,519,000.00	\$3,519,000.00	\$3,519,000.00	\$3,519,000.00	\$3,519,000.00	\$3,519,000.00	\$3,519,000.00	\$31,171,500.00
BGE Load Management			\$432,780.00	\$594,996.00							\$1,027,776.00
BGE Energy Management			\$81,900.00	\$233,100.00							\$315,000.00
Verizon	\$0.00	\$1,012,520.00	\$288,504.00	\$128,668.00	\$96,168.00	\$96,168.00	\$96,168.00	\$96,168.00	\$96,168.00	\$96,168.00	\$2,006,700.00
Lost Contracts Load Management			\$0.00	\$0.00	\$0.00						\$0.00
Lost Contracts Energy Management			\$18,919,305.00	\$20,801,718.00	\$22,899,131.00						\$62,620,154.00
	\$3,476,241.00	\$3,871,874.00	\$24,524,436.00	\$28,513,476.00	\$27,580,216.00	\$4,701,181.00	\$4,704,308.00	\$4,710,273.00	\$4,718,960.00	\$4,726,952.00	\$109,527,917.00

POWERWEB TECHNOLOGIES.
NewEnergy Load Management

Omnit-Link Platform		Contract	January	February	Meters	April	May	June	July	August	September	October	November	December	Total
Base Metering Costs		\$240,000.00	240,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$240,000.00
Distributor Set Up Fee (one time)		\$175,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$1,050,000.00
Annual License Fee per ISO (6)			0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$0.00
Total Licenses and Set Up Fees			1,280,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$1,290,000.00
Customer Monthly Fees (per meter/per region)															
Meter Access Fee (monthly)			\$150.00												
PJM Meters															
By Y/E															
Customers			1	0	0	0	0	1	1	1	1	1	1	1	1
Communicating Meters			1	0	0	0	0	1	1	1	1	1	1	1	1
Meter Access Fee (monthly)				0.00	0.00	0.00	0.00	150.00	150.00	150.00	150.00	150.00	150.00	150.00	\$1,050.00
NYSO Meters															
Customers			0	0	0	0	0	0	0	0	0	0	0	0	0
Communicating Meters			0	0	0	0	0	0	0	0	0	0	0	0	0
Meter Access Fee (monthly)				0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$0.00
NEISO Meters															
Customers			0	0	0	0	0	0	0	0	0	0	0	0	0
Communicating Meters			0	0	0	0	0	0	0	0	0	0	0	0	0
Meter Access Fee (monthly)				0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$0.00
Chicago Meters															
Customers			0	0	0	0	0	0	0	0	0	0	0	0	0
Communicating Meters			0	0	0	0	0	0	0	0	0	0	0	0	0
Meter Access Fee (monthly)				0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$0.00
Texas Meters															
Customers			0	0	0	0	0	0	0	0	0	0	0	0	0
Communicating Meters			0	0	0	0	0	0	0	0	0	0	0	0	0
Meter Access Fee (monthly)				0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$0.00
California Meters															
Customers			36	0	0	0	0	36	36	36	36	36	36	36	36
Communicating Meters			332	0	0	0	0	332	332	332	332	332	332	332	332
Meter Access Fee (monthly)				0.00	0.00	0.00	0.00	49,800.00	49,800.00	49,800.00	49,800.00	49,800.00	49,800.00	49,800.00	\$348,800.00
Total Meters				0.00	0.00	0.00	0.00	49,850.00	49,850.00	49,850.00	49,850.00	49,850.00	49,850.00	49,850.00	\$349,850.00
			333	0	0	0	0	333	333	333	333	333	333	333	333
Meters installed in all ISOs			\$2,000.00	0	0	0	0	333	0	0	0	0	0	0	0
Equipment Charge (one time)				0.00	0.00	0.00	0.00	666,000.00	0.00	0.00	0.00	0.00	0.00	0.00	\$668,000.00
Total revenue for the year				\$1,290,000.00	\$0.00	\$0.00	\$0.00	\$715,950.00	\$49,950.00	\$49,950.00	\$49,950.00	\$49,950.00	\$49,950.00	\$49,950.00	\$2,305,850.00
Expenses															
Programming software for new portal (one time)			\$20,000.00	20,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$20,000.00
Purchase of servers to host client (3-4 servers)			\$20,000.00	20,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$20,000.00
				40,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$40,000.00
Meter communication costs (monthly per meter)			\$39.00	0.00	0.00	0.00	0.00	12,987.00	12,987.00	12,987.00	12,987.00	12,987.00	12,987.00	12,987.00	\$90,909.00
Software maintenance (monthly 2 hours per)			\$200.00	0.00	0.00	0.00	0.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	\$1,400.00
				0.00	0.00	0.00	0.00	13,187.00	13,187.00	13,187.00	13,187.00	13,187.00	13,187.00	13,187.00	\$92,398.00
Equipment cost per meter			\$150.00	0.00	0.00	0.00	0.00	249,750.00	0.00	0.00	0.00	0.00	0.00	0.00	\$250,500.00
Total expenses				\$40,000.00	\$0.00	\$0.00	\$0.00	\$262,937.00	\$13,187.00	\$13,187.00	\$13,187.00	\$13,187.00	\$13,187.00	\$13,187.00	\$382,809.00
Gross Profit Margin for the year (by month)				\$1,250,000.00	\$0.00	\$0.00	\$0.00	\$453,013.00	\$36,763.00	\$36,763.00	\$36,763.00	\$36,763.00	\$36,763.00	\$36,763.00	\$1,022,841.00

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Contract Link Platform													
Revenue - 2022													
Contract Amounts	January	February	March	April	May	June	July	August	September	October	November	December	Total 2022
Distributor Sat Up Fee (one time)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Annual License Fee Per ISO (6)	1,050,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$1,050,000.00
Total License and Sat Up Fees	1,050,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$1,050,000.00
Customer Monthly Fees (per meter/per region)													
Meter Access Fee (monthly)													
PJM Meters	By Y/E	11	6	6	6	6	11	11	11	11	11	11	
	Customers	11	6	6	6	6	11	11	11	11	11	11	
	Communicating Meters	11	6	6	6	6	11	11	11	11	11	11	
Meter Access Fee (monthly)			900.00	900.00	900.00	900.00	1,850.00	1,850.00	1,850.00	1,850.00	1,850.00	1,850.00	\$18,050.00
NYSO Meters		24	11	11	11	11	24	24	24	24	24	24	
	Customers	59	31	31	31	31	59	59	59	59	59	59	
Meter Access Fee (monthly)		4,850.00	4,850.00	4,850.00	4,850.00	4,850.00	8,850.00	8,850.00	8,850.00	8,850.00	8,850.00	8,850.00	\$86,200.00
NEISO Meters		0	0	0	0	0	0	0	0	0	0	0	
	Customers	0	0	0	0	0	0	0	0	0	0	0	
	Communicating Meters	0	0	0	0	0	0	0	0	0	0	0	
Meter Access Fee (monthly)		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$0.00
Chicago Meters		32	40	40	40	40	32	32	32	32	32	32	
	Customers	86	170	170	170	170	86	86	86	86	86	86	
Meter Access Fee (monthly)		25,500.00	25,500.00	25,500.00	25,500.00	25,500.00	12,900.00	12,900.00	12,900.00	12,900.00	12,900.00	12,900.00	\$217,800.00
Texas Meters		0	0	0	0	0	0	0	0	0	0	0	
	Customers	0	0	0	0	0	0	0	0	0	0	0	
	Communicating Meters	0	0	0	0	0	0	0	0	0	0	0	
Meter Access Fee (monthly)		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$0.00
California Meters		0	0	0	0	0	0	0	0	0	0	0	
	Customers	0	0	0	0	0	0	0	0	0	0	0	
	Communicating Meters	0	0	0	0	0	0	0	0	0	0	0	
Meter Access Fee (monthly)		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$0.00
Total Meters		156	207	207	207	207	156	156	156	156	156	156	
		31,050.00	31,050.00	31,050.00	31,050.00	31,050.00	23,400.00	23,400.00	23,400.00	23,400.00	23,400.00	23,400.00	\$310,050.00
Meters installed in all ISOs		0	0	0	0	0	0	0	0	0	0	0	
Equipment Charge (one time)		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$0.00
Total revenue for the year		\$1,081,050.00	\$31,050.00	\$31,050.00	\$31,050.00	\$31,050.00	\$23,400.00	\$23,400.00	\$23,400.00	\$23,400.00	\$23,400.00	\$23,400.00	\$1,369,050.00
Expenses													
Programming software for new portal (one time)		\$20,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$0.00
Purchase of servers to host client (3-4 servers)		\$20,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$0.00
		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$0.00
Meter communication costs (monthly per meter)		\$38.00	8,073.00	8,073.00	8,073.00	8,073.00	6,084.00	6,084.00	6,084.00	6,084.00	6,084.00	6,084.00	\$82,953.00
Software maintenance (monthly, 2 hours per)		\$200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	\$2,400.00
		8,273.00	8,273.00	8,273.00	8,273.00	8,273.00	6,284.00	6,284.00	6,284.00	6,284.00	6,284.00	6,284.00	85,353.00
Equipment cost per meter		\$750.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$750.00
Total expenses		\$8,273.00	\$8,273.00	\$8,273.00	\$8,273.00	\$8,273.00	\$6,284.00	\$6,284.00	\$6,284.00	\$6,284.00	\$6,284.00	\$6,284.00	\$86,103.00
Gross Profit Margin for the year (by month)		\$1,072,777.00	\$22,777.00	\$22,777.00	\$22,777.00	\$22,777.00	\$17,116.00	\$17,116.00	\$17,116.00	\$17,116.00	\$17,116.00	\$17,116.00	\$1,282,647.00
Total Income Years 1 to 3		\$3,471,000.00	\$81,000.00	\$81,000.00	\$81,000.00	\$81,000.00	\$770,400.00	\$104,400.00	\$104,400.00	\$104,400.00	\$104,400.00	\$104,400.00	\$5,191,800.00
Total Expenses Years 1 to 3		\$81,480.00	\$21,480.00	\$21,480.00	\$21,480.00	\$21,480.00	\$277,440.00	\$27,744.00	\$27,744.00	\$27,744.00	\$27,744.00	\$27,744.00	\$592,748.00
Gross Margin, Years 1 to 3		\$3,409,540.00	\$59,540.00	\$59,540.00	\$59,540.00	\$59,540.00	\$492,960.00	\$76,656.00	\$76,656.00	\$76,656.00	\$76,656.00	\$76,656.00	\$4,599,042.00

[illegible]

Omit-Link Platform Revenue - 2004													Total
Contract Amount	January	February	March	April	May	June	July	August	September	October	November	December	2004
\$0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$0.00
\$175,000.00	875,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$875,000.00
	875,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$875,000.00
Customer Monthly Fees (per meter/per region)													
Meter Access Fee (monthly)													
By YE													
PJM Meters in the PJM/Chicago ISO	Customers	5	5	5	5	5	10	10	10	10	10	10	
	Communicating Meters	5	5	5	5	5	10	10	10	10	10	10	
Meter Access Fee (monthly)	750.00	750.00	750.00	750.00	750.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	\$14,250.00
NIISO Meters	Customers	18	18	18	18	18	19	19	19	19	19	16	
	Communicating Meters	37	37	37	37	37	38	38	38	38	38	38	
Meter Access Fee (monthly)	5,550.00	5,550.00	5,550.00	5,550.00	5,550.00	5,700.00	5,700.00	5,700.00	5,700.00	5,700.00	5,700.00	5,700.00	\$57,650.00
NEISO Meters	Customers	0	0	0	0	0	0	0	0	0	0	0	
	Communicating Meters	0	0	0	0	0	0	0	0	0	0	0	
Meter Access Fee (monthly)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$0.00
Chicago Meters in the PJM/Chicago ISO	Customers	41	41	41	41	41	42	42	42	42	42	42	
	Communicating Meters	93	90	90	90	90	93	93	93	93	93	93	
Meter Access Fee (monthly)	13,500.00	13,500.00	13,500.00	13,500.00	13,500.00	13,950.00	13,950.00	13,950.00	13,950.00	13,950.00	13,950.00	13,950.00	\$165,150.00
Texas Meters	Customers	0	0	0	0	0	0	0	0	0	0	0	
	Communicating Meters	0	0	0	0	0	0	0	0	0	0	0	
Meter Access Fee (monthly)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$0.00
California Meters	Customers	0	0	0	0	0	0	0	0	0	0	0	
	Communicating Meters	0	0	0	0	0	0	0	0	0	0	0	
Meter Access Fee (monthly)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$0.00
total Meters	141	132	132	132	132	132	141	141	141	141	141	141	\$247,050.00
Meters installed in all ISOs	0	0	0	0	0	0	0	0	0	0	0	0	
Equipment Charge (one time)	\$2,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$18,000.00
total revenue for the year	\$894,800.00	\$19,800.00	\$19,800.00	\$19,800.00	\$19,800.00	\$39,150.00	\$21,150.00	\$21,150.00	\$21,150.00	\$21,150.00	\$21,150.00	\$21,150.00	\$1,140,050.00
Expenses													
Programming software for new portal (one time)	\$20,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$0.00
Purchase of servers to host client (3-4 servers)	\$20,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$0.00
	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$0.00
Meter communication costs (monthly per meter)	\$38.00	5,148.00	5,148.00	5,148.00	5,148.00	5,148.00	6,400.00	5,499.00	5,499.00	5,498.00	5,499.00	5,498.00	\$64,233.00
Software maintenance (monthly 2 hours per)	\$200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	\$2,400.00
	5,348.00	5,348.00	5,348.00	5,348.00	5,348.00	5,699.00	5,699.00	5,699.00	5,699.00	5,699.00	5,699.00	5,699.00	66,633.00
Equipment cost per meter	\$750.00	0.00	0.00	0.00	0.00	0.00	6,750.00	0.00	0.00	0.00	0.00	0.00	\$7,500.00
Total expenses	\$5,348.00	\$5,348.00	\$5,348.00	\$5,348.00	\$5,348.00	\$12,448.00	\$5,699.00	\$5,699.00	\$5,699.00	\$5,699.00	\$5,699.00	\$5,699.00	\$74,133.00
Gross Profit Margin for the year (by month)	\$889,452.00	\$14,452.00	\$14,452.00	\$14,452.00	\$14,452.00	\$26,701.00	\$15,451.00	\$15,451.00	\$15,451.00	\$15,451.00	\$15,451.00	\$15,451.00	\$1,065,917.00
Total Income Years 1 to 5	\$5,439,200.00	\$124,200.00	\$124,200.00	\$124,200.00	\$124,200.00	\$829,350.00	\$145,350.00	\$145,350.00	\$145,350.00	\$145,350.00	\$145,350.00	\$145,350.00	\$7,637,450.00
Total Expenses Years 1 to 5	\$73,092.00	\$33,092.00	\$33,092.00	\$33,092.00	\$33,092.00	\$295,291.00	\$38,791.00	\$38,791.00	\$38,791.00	\$38,791.00	\$38,791.00	\$38,791.00	\$736,497.00
Gross Margin Years 1 to 5	\$5,366,108.00	\$91,108.00	\$91,108.00	\$91,108.00	\$91,108.00	\$534,059.00	\$106,559.00	\$106,559.00	\$106,559.00	\$106,559.00	\$106,559.00	\$106,559.00	\$6,900,953.00

Omni-Link Platform

Revenue - 2003

Distributor Set Up Fee (one time)
Annual License Fee per ISO (6)
Total License and Set Up Fees

Contract
Amounts
\$0.00
\$175,000.00

	January	February	March	April	May	June	July	August	September	October	November	December	Total
Distributor Set Up Fee (one time)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Annual License Fee per ISO (6)	875,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	875,000.00
Total License and Set Up Fees	875,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	875,000.00

Customer Monthly Fees (per meter/per region)

Meier Access Fee (monthly)

\$150.00

PJM Meters in the PJM/Chicago ISO

Customers
Communicating Meters

By Y/E

	January	February	March	April	May	June	July	August	September	October	November	December	Total
Customers	10	10	10	10	10	10	10	10	10	10	10	10	120
Communicating Meters	10	10	10	10	10	10	10	10	10	10	10	10	120
Meier Access Fee (monthly)	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	18,000.00

NTISO Meters

Customers
Communicating Meters

By Y/E

	January	February	March	April	May	June	July	August	September	October	November	December	Total
Customers	19	19	19	19	19	19	19	19	19	19	19	19	228
Communicating Meters	38	38	38	38	38	38	38	38	38	38	38	38	456
Meier Access Fee (monthly)	5,700.00	5,700.00	5,700.00	5,700.00	5,700.00	5,700.00	5,700.00	5,700.00	5,700.00	5,700.00	5,700.00	5,700.00	68,400.00

NEISO Meters

Customers
Communicating Meters

By Y/E

	January	February	March	April	May	June	July	August	September	October	November	December	Total
Customers	0	0	0	0	0	0	0	0	0	0	0	0	0
Communicating Meters	0	0	0	0	0	0	0	0	0	0	0	0	0
Meier Access Fee (monthly)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00

Chicago Meters in the PJM/Chicago ISO

Customers
Communicating Meters

By Y/E

	January	February	March	April	May	June	July	August	September	October	November	December	Total
Customers	44	44	44	44	44	44	44	44	44	44	44	44	528
Communicating Meters	96	96	96	96	96	96	96	96	96	96	96	96	1,112
Meier Access Fee (monthly)	13,950.00	13,950.00	13,950.00	13,950.00	13,950.00	13,950.00	13,950.00	13,950.00	13,950.00	13,950.00	13,950.00	13,950.00	167,400.00

Texas Meters

Customers
Communicating Meters

By Y/E

	January	February	March	April	May	June	July	August	September	October	November	December	Total
Customers	0	0	0	0	0	0	0	0	0	0	0	0	0
Communicating Meters	0	0	0	0	0	0	0	0	0	0	0	0	0
Meier Access Fee (monthly)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00

California Meters

Customers
Communicating Meters

By Y/E

	January	February	March	April	May	June	July	August	September	October	November	December	Total
Customers	0	0	0	0	0	0	0	0	0	0	0	0	0
Communicating Meters	0	0	0	0	0	0	0	0	0	0	0	0	0
Meier Access Fee (monthly)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00

Meiers installed in all ISO's

Equipment Charge (one time)

\$2,000.00

Total revenue for the year

\$896,150.00

Expenses

Programming software for new portal (one time)

\$20,000.00

Purchase of servers to host client (3-4 servers)

\$20,000.00

Meier communication costs (monthly per meter)

\$19.00

Software maintenance (monthly 2 hours per)

\$200.00

Equipment cost per meter

\$750.00

Total expenses

\$5,689.00

Gross Profit Margin for the year (by month)

\$880,461.00

Total Income Years 1 to 6

\$6,335,350.00

Total Expenses Years 1 to 6

\$78,701.00

Gross Margin Years 1 to 6

\$6,256,649.00

Omni-Link Perform
Revenue - 2007

Disinfectant Set Up Fee (one time)
Annual License Fee per ISO (6)
Total License and Set Up Fees

Contract Amount	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
\$75,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
\$75,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00

Customer Monthly Fees (per meter/per region)

Meter Access Fee (monthly)

\$150.00													
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PJM Meters in the PJM/Chicago ISO

Customers
Communicating Meters
Meter Access Fee (monthly)

20	19	19	19	19	19	20	20	20	20	20	20	20	20
2,850.00	2,850.00	2,850.00	2,850.00	2,850.00	2,850.00	3,000.00	3,000.00	3,000.00	3,000.00	3,000.00	3,000.00	3,000.00	3,000.00

NYISO Meters

Customers
Communicating Meters
Meter Access Fee (monthly)

21	20	20	20	20	20	21	21	21	21	21	21	21	21
42	41	41	41	41	41	42	42	42	42	42	42	42	42
6,150.00	6,150.00	6,150.00	6,150.00	6,150.00	6,150.00	6,300.00	6,300.00	6,300.00	6,300.00	6,300.00	6,300.00	6,300.00	6,300.00

NEISO Meters

Customers
Communicating Meters
Meter Access Fee (monthly)

0	0	0	0	0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0	0	0	0	0

Chicago Meters in the PJM/Chicago ISO

Customers
Communicating Meters
Meter Access Fee (monthly)

47	45	45	45	45	45	47	47	47	47	47	47	47	47
103	100	100	100	100	100	103	103	103	103	103	103	103	103
15,000.00	15,000.00	15,000.00	15,000.00	15,000.00	15,000.00	15,450.00	15,450.00	15,450.00	15,450.00	15,450.00	15,450.00	15,450.00	15,450.00

Texas Meters

Customers
Communicating Meters
Meter Access Fee (monthly)

0	0	0	0	0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0	0	0	0	0

California Meters

Customers
Communicating Meters
Meter Access Fee (monthly)

0	0	0	0	0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0	0	0	0	0

Total Meters

185	160	160	160	160	160	165	165	165	165	165	165	165	165
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Meters installed in all ISOs

Equipment Charge (one time)

\$2,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
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Total revenue for the year

\$895,000.00	\$24,000.00	\$24,000.00	\$24,000.00	\$24,000.00	\$24,000.00	\$34,750.00	\$24,750.00	\$24,750.00	\$24,750.00	\$24,750.00	\$24,750.00	\$24,750.00	\$1,178,250.00
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Expenses

Programming software for new portal (one time)
Purchase of servers to host client (3-4 servers)

\$20,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
\$20,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00

Meter communication costs (monthly per meter)

Software maintenance (monthly 2 hours per)

\$39.00	6,240.00	6,240.00	6,240.00	6,240.00	6,240.00	6,435.00	6,435.00	6,435.00	6,435.00	6,435.00	6,435.00	6,435.00	6,435.00
\$200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00
\$6,440.00	6,440.00	6,440.00	6,440.00	6,440.00	6,440.00	6,635.00	6,635.00	6,635.00	6,635.00	6,635.00	6,635.00	6,635.00	6,635.00

Equipment cost per meter

\$750.00	0.00	0.00	0.00	0.00	0.00	3,750.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
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Total expenses

\$892,590.00	\$17,580.00	\$17,580.00	\$17,580.00	\$17,580.00	\$17,580.00	\$24,385.00	\$6,635.00	\$6,635.00	\$6,635.00	\$6,635.00	\$6,635.00	\$6,635.00	\$83,145.00
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Gross Profit Margin for the year (by month)

\$8,132,450.00	\$192,450.00	\$192,450.00	\$192,450.00	\$192,450.00	\$192,450.00	\$24,385.00	\$18,115.00	\$18,115.00	\$18,115.00	\$18,115.00	\$18,115.00	\$18,115.00	\$1,065,105.00
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Total Income Years 1 to 8

\$81,437.00	\$51,437.00	\$51,437.00	\$51,437.00	\$51,437.00	\$51,437.00	\$51,437.00	\$51,437.00	\$51,437.00	\$51,437.00	\$51,437.00	\$51,437.00	\$51,437.00	\$51,437.00
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Gross Margin Years 1 to 8

\$8,041,013.00	\$141,013.00	\$141,013.00	\$141,013.00	\$141,013.00	\$141,013.00	\$159,128.00	\$159,128.00	\$159,128.00	\$159,128.00	\$159,128.00	\$159,128.00	\$159,128.00	\$1,071,211.00
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POWERWEB TECHNOLOGIES.
BGE Last Contract

Contract		January	February	March	April	May	June	July	August	September	October	November	December	Total
Revenue - Year 2														Year 2
Distributor Set Up Fee (one time)		\$175,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$0.00
Annual License Fee		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$0.00
Total License and Set Up Fees		\$175,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$175,000.00
Customer Monthly Fees (per meter/per region)														
Meter/Portal Access Fee (monthly)														
By End Of Yr.														
BGE Customers/Meters (1000 Possible Customers)		19	19	19	19	19	38.00	38.00	38.00	38.00	38.00	38.00	38.00	57.00
Due Customers		50	50	50	50	50	100.00	100.00	100.00	100.00	100.00	100.00	100.00	150.00
Communicating Meters		150	150	150	150	150	\$15,000.00	\$15,000.00	\$15,000.00	\$15,000.00	\$15,000.00	\$15,000.00	\$15,000.00	\$150,000.00
Meter/Portal Access Fee (monthly)														
Customer Meters		0	0	0	0	0	50	0	0	0	0	0	0	50
Meters allocated		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$100,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$100,000.00
Equipment Charge (one time)														
Total revenue for the year		\$182,500.00	\$7,500.00	\$7,500.00	\$7,500.00	\$7,500.00	\$115,000.00	\$15,000.00	\$15,000.00	\$15,000.00	\$15,000.00	\$15,000.00	\$122,500.00	\$525,000.00
Expenses														
Programming software for new portal (one time)		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$0.00
Purchase of servers to host client (3-4 servers)		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$0.00
Meter communication costs (monthly per meter)		\$39.00	\$741.00	\$741.00	\$741.00	\$741.00	\$1,482.00	\$1,482.00	\$1,482.00	\$1,482.00	\$1,482.00	\$1,482.00	\$2,223.00	\$14,820.00
Software maintenance (monthly 2 hours per)		\$200.00	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00	\$2,400.00
Equipment cost per meter		\$750.00	\$941.00	\$941.00	\$941.00	\$941.00	\$1,882.00	\$1,882.00	\$1,882.00	\$1,882.00	\$1,882.00	\$1,882.00	\$2,423.00	\$17,220.00
Total expenses		\$941.00	\$941.00	\$941.00	\$941.00	\$941.00	\$3,964.00	\$3,964.00	\$3,964.00	\$3,964.00	\$3,964.00	\$3,964.00	\$3,964.00	\$39,640.00
Gross Profit Margin for the year 2		\$181,559.00	\$6,559.00	\$6,559.00	\$6,559.00	\$6,559.00	\$75,036.00	\$13,318.00	\$13,318.00	\$13,318.00	\$13,318.00	\$13,318.00	\$82,577.00	\$437,780.00

Contract		January	February	March	April	May	June	July	August	September	October	November	December	Total
Amounts														Year 3
Omni-Link Platform														
Revenue - Year 3														
Director Set Up Fee (one time)		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$0.00
Annual License Fee		175,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$175,000.00
Total License and Set Up Fees		175,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$175,000.00
Customer Monthly Fees (per meter/per region)														
By End Of														
Meter/Portal Access Fee (monthly)														
Yr.														
BGE Customers/Meters/1000 Possible Customers		57	57	57	57	57	57	78	78	78	78	78	78	85
Customers		150	150	150	150	150	200	200	200	200	200	200	200	250
Communicating Meters		150	150	150	150	150	200	200	200	200	200	200	200	250
Meter/Portal Access Fee (monthly)		\$22,500.00	\$22,500.00	\$22,500.00	\$22,500.00	\$22,500.00	\$30,000.00	\$30,000.00	\$30,000.00	\$30,000.00	\$30,000.00	\$30,000.00	\$30,000.00	\$330,000.00
Customer Meters														
Meters Installed		0	0	0	0	0	50	0	0	0	0	0	0	50
Equipment Charge (one time)		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$100,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$100,000.00	\$200,000.00
Total revenue for the year		\$197,500.00	\$22,500.00	\$22,500.00	\$22,500.00	\$22,500.00	\$130,000.00	\$30,000.00	\$30,000.00	\$30,000.00	\$30,000.00	\$30,000.00	\$137,500.00	\$705,000.00
Expenses														
Programming software for new portal (one time)		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$0.00
Purchase of servers to host client (3-4 servers)		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$0.00
Meter communication costs (monthly per meter)		\$39.00	\$2,223.00	\$2,223.00	\$2,223.00	\$2,223.00	\$2,984.00	\$2,984.00	\$2,984.00	\$2,984.00	\$2,984.00	\$2,984.00	\$2,984.00	\$32,604.00
Software maintenance (monthly 2 hours per)		\$200.00	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00	\$2,400.00
Equipment cost per meter		\$2,423.00	\$2,423.00	\$2,423.00	\$2,423.00	\$2,423.00	\$3,164.00	\$3,164.00	\$3,164.00	\$3,164.00	\$3,164.00	\$3,164.00	\$3,164.00	\$35,004.00
Total expenses		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$37,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$37,500.00	\$75,000.00
Gross Profit Margin for the year (by month)		\$2,423.00	\$2,423.00	\$2,423.00	\$2,423.00	\$2,423.00	\$40,684.00	\$3,164.00	\$3,164.00	\$3,164.00	\$3,164.00	\$3,164.00	\$41,405.00	\$110,004.00
Gross Profit Margin for years 2 and 3		\$195,077.00	\$20,077.00	\$20,077.00	\$20,077.00	\$20,077.00	\$88,336.00	\$26,836.00	\$26,836.00	\$26,836.00	\$26,836.00	\$26,836.00	\$80,095.00	\$594,966.00
		\$376,636.00	\$26,636.00	\$26,636.00	\$26,636.00	\$26,636.00	\$165,154.00	\$40,154.00	\$40,154.00	\$40,154.00	\$40,154.00	\$40,154.00	\$178,672.00	\$1,027,776.00

POWERWEB TECHNOLOGIES.
BGE Lost Contract

Omni-Link Platform			Contract															
Revenue - Year 2			Amounts															
Distributor Set Up Fee (one time)			Paid		January	February	March	April	May	June	July	August	September	October	November	December	Total	
Annual License Fee per ISO			Paid		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	Year 2
Total License and Set Up Fees					0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$0.00
Customer Monthly Fees					0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$0.00
Portal access fee per customer				\$75.00														
By Y/E																		
BGE Customers (Access to 1000 Customers minimum)			168	Customers	115	230	346	461	578	691	806	921	1,037	1,152	1,267	1,382	\$673,725.00	
Access Fee (monthly)					0,637.50	17,275.00	25,912.50	34,550.00	43,187.50	51,825.00	60,462.50	69,100.00	77,737.50	86,375.00	95,012.50	103,650.00		

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Powerweb		Lost Contracts		Energy Mgmt Services		First year		Second year		Third year		E.M. Monthly		Third Year Fees		Total	
		Total C & I		penetration		0.8 %		0.9%		1.0%		Fee \$75		Amount		Fees	
Utility		Customers		Amount		Amount		Amount		Amount		Amount		Amount		Amount	
1	CILCO	23064	185	\$13,638	\$166,061	208	\$15,568.20	\$186,818.40	231	\$17,298	\$207,576	\$560,455					
2	Allegheny	187000	0	\$0	\$0	0	\$0.00	\$0.00	0	\$0	\$0	\$0					
3	Pinpoint	0	0	\$0	\$0	0	\$0.00	\$0.00	0	\$0	\$0	\$0					
4	NSTAR	87508	700	\$52,505	\$630,058	788	\$59,067.90	\$708,814.80	875	\$65,631	\$787,572	\$2,126,444					
5	CL&P	107369	859	\$64,421	\$773,057	966	\$72,474.08	\$869,688.90	1074	\$80,527	\$966,321	\$2,609,067					
6	GPU	114383	915	\$68,630	\$823,558	1,029	\$77,208.53	\$926,502.30	1144	\$85,787	\$1,029,447	\$2,779,507					
7	DTE	185000	1,480	\$111,000	\$1,332,000	1,665	\$124,875.00	\$1,498,500.00	1850	\$138,750	\$1,665,000	\$4,495,500					
8	LADWP	192161	1,537	\$115,297	\$1,383,559	1,729	\$129,708.68	\$1,556,504.10	1922	\$144,121	\$1,729,449	\$4,669,512					
9	SCE	524225	4,194	\$314,535	\$3,774,420	4,718	\$353,851.88	\$4,246,222.50	5242	\$393,169	\$4,718,025	\$12,738,668					
10	PGE	556226	4,450	\$333,736	\$4,004,827	5,006	\$375,452.55	\$4,505,430.60	5562	\$417,170	\$5,006,034	\$13,516,292					
11	ConEd	430029	3,440	\$258,017	\$3,096,209	3,870	\$290,269.58	\$3,483,234.90	4300	\$322,522	\$3,870,261	\$10,449,705					
12	Connective	29494	236	\$17,696	\$212,357	265	\$19,908.45	\$238,901.40	295	\$22,121	\$265,446	\$716,704					
13	MidAmerica	81000	648	\$48,600	\$583,200	729	\$54,675.00	\$656,100.00	810	\$60,750	\$729,000	\$1,968,300					
		2,517,459	18,644	\$1,398,275	\$16,779,305	20974	\$1,573,059.83	\$18,876,717.90	23305	\$1,747,844	\$20,974,131	\$56,630,154					
First year setup fee					\$215,000			\$0			\$0	\$215,000					
Annual License fee					\$1,925,000			\$1,925,000			\$1,925,000	\$5,775,000					
					\$18,919,305			\$20,801,718			\$22,899,131	\$62,620,154					